

SMALL AND MEDIUM ENTERPRISES

Course	Max Marks	Duration of Exam
PART I		
1.1 English	100	3
1.2 Hindi/Punjabi*/Pol.Sc. in lieu of MIL	100	3
1.3 Fundamentals of Entrepreneurship (Vocational)	100	3
1.4 Principles of Microeconomics (Interdisciplinary Course-Commerce)	100	3
* Depending on a minimum number of students opting for it		
PART II		
2.1 English (Compulsory)	100	3
2.2a Computer Fundamentals, Software Packages and Computerized Accounting (Foundation Course)	50	2
2.2b Business Communication (Foundation Course)	50	2
2.3 Organisation and Management of Small and Medium Enterprises (Vocational)	100	3
2.4 Financial Accounting (Interdisciplinary Course-Economics)	100	3
PART III		
3.1 Hindi/Punjabi*/Pol. Sc. in lieu of MIL	100	3
3.2 Policy Framework and Financial Management (Vocational)	100	3
3.3 Marketing and Human Resource Strategies	100	3

(Vocational)		
3.4 Principles of Microeconomics	100	3
(Interdisciplinary Course-Commerce)		